GET SMARTER IN A NEW PAYMENT ENVIRONMENT

PDPM IS COMING ARE YOU READY?

IT’S COMING AND WE CAN HELP

The PDPM ACADEMY is a 10-month training effort to help centers prepare for this massive change.

The new patient driven patient model (PDPM) begins October 1, 2019

Patient clinical characteristics in totality will determine payment
Quick and highly accurate assessment and diagnosis will be critical
Payment will no longer be focused on therapy minutes and ADLs but will rely on over 180 MDS item fields
Failing to accurately code patient needs will have a significant impact on adequate and accurate payment for high quality care
Staff roles must change to operate effectively under PDPM

A NEW PAYMENT MODEL FOR ALL SKILLED NURSING FACILITY MEDICARE PART A PAYMENTS TAKES EFFECT ON OCTOBER 1, 2019
Summary

The new Medicare Patient Driven Payment Model (PDPM) begins October 1, 2019, and NCHCFA has partnered with the American Health Care Association (AHCA) to offer the PDPM Academy, a complete 10-month training package to help our members prepare for this massive change. The PDPM Academy Training Package includes both in-person training and continuing updates and supports. With your one time registration fee, you will receive the complete PDPM Academy Training Package:

- PDPM 101 introductory prerequisite webinars
- **One-day in person training on March 26th, 2019, at The Grandover Resort in Greensboro, NC**
- Monthly workshop webinars on key topics and emerging PDPM issues
- “How To” webinars on implementing additional AHCA developed tools
- AHCA’s PDPM Readiness Tools©

**Information on pre-requisite Webinars to prepare you before the in-person training will be e-mailed to all attendees prior to the event**

At the in-person training on March 26th, 2019, you will go in-depth with hands on experiential learning by:

- Aligning buildings and companies to transition to PDPM using AHCA’s PDPM Readiness Tools© and the related core competencies;
- Classifying residents in case mix groups;
- Assessing market position in a PDPM environment; and
- Using organizational, business, and management tools to reconfigure business planning.

Enroll in the PDPM Academy to get the knowledge and support you need for a successful transition to PDPM. **To be successful with PDPM, Administrators, MDS, Billing staff, Nurses, DONs, and Therapists should be included in the training and education process. Enroll your entire team!**

You must be a NCHCFA member to attend. All registrations will be verified regarding membership.

Who Should Attend

To be successful with PDPM, Administrators, MDS/billing staff, nurses/DONs, and therapists should be included in the training and education process. **You must be a NCHCFA member provider to attend. All registrations will be verified regarding membership.**

IT’S A MARATHON, NOT A SPRINT

The implementation of PDPM cannot be completed quickly and requires an organized and detailed transition plan. The PDPM Academy is a 10-month education curriculum to guide SNFs through the implementation to be ready on October 1, 2019.

Enroll in the PDPM Academy to get the knowledge and support you need for a successful transition to PDPM.
Registration Fees

Group pricing discounts are available for employees from the same facility or corporate office. **Facilities and Corporate offices must register separately and cannot be combined for group pricing.** All team members should be registered at the same time to receive the group pricing rates and to simplify the registration process.

*Tiered Registration Fees:*

- **$350 each** - First registrant from a facility or corporate office
- **$250 each** - Registrants 2-5 from same facility or corporate office
- **$200 each** - Registrants 6 or more from same facility or corporate office

Accommodations

NCHCFA has reserved a block of rooms at The Grandover Resort the night prior to the event. If a room is needed, reservations may be made by calling (800) 472-6301. The room rate for the NCHCFA group block is $179.00 (plus taxes and fees). The reservation deadline is **March 4th, 2019**. Please reference group code “NCHC19” to receive the discounted group rate.

Continuing Education

**Title:** PDPM Academy Workshop Day  
**Approval Code:** Approval Code: 20200121-7-A51634-IN  
**Hours Approved:** 6

The National Continuing Education Review Service (NCERS) of the National Association of Long Term Care Administrator Boards (NAB) has approved the above named program for continuing education credit with a start date of 3/26/19 and an expiration date of 3/26/19.

AHCA PDPM Academy Cancellation and Refund Policies

100% refunds will be granted to anyone that cancels before March 15th, 2019. There will be NO refunds granted after March 15th, 2019. If you have to cancel after March 15th, 2019, you will still be invoiced for the PDPM Academy but will still receive access to the remainder of the PDPM Academy tools and resources. Please email Karen Lennon if you have to make a substitution at KarenL@nchcfa.org. The original attendee name will be removed from the Academy list and replaced with the person taking their place. These will be considered on a case-by-case basis.

Important Notice

By registering for and/or attending this event, I acknowledge and agree that photographs, video, and other recordings of the event may be taken by NCHCFA or parties acting on behalf of NCHCFA, and that these photographs, video, and other recordings may be used by NCHCFA in any media now known or later invented for any purpose related to NCHCFA’s mission, including education, promotional, and awareness related use. I give NCHCFA unlimited permission to use my name, likeness, image, statements, and other information I may give to NCHCFA, whether through registration, at the event, or otherwise, that may be necessary for NCHCFA to make use of its rights in the photographs, video, and other recording.
# Phase 1: Pre-Training Day Materials

Recorded Pre-Requisite Webinar Modules on:
1. PDPM Academy Workshop – What to Expect (5 mins)
2. PDPM Basics (32 mins)
3. PDPM Resident Case Examples (20 mins)
4. SNF Benefit, SNF Programs and Interactions with PDPM Version 1 (17 mins)
5. How to Use CMS ICD-10 PDPM Crosswalk Tables (22 mins)
6. Administrators’ Role in PDPM Transition – Version 1 (19 mins)

Webinars available at [https://educate.ahcancal.org/p/pdpmpre-reqs](https://educate.ahcancal.org/p/pdpmpre-reqs)

# Phase 2: PDPM Face-to-Face Training Day Agenda

<table>
<thead>
<tr>
<th>Item</th>
<th>Agenda Item</th>
<th>Materials</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Overview of Day and Orientation to Readiness Tool &amp; Core Competencies</td>
<td>Core Competencies Toolkit &amp; Related Slides</td>
<td>8:45-9:45 (1.00 CE)</td>
</tr>
<tr>
<td>2</td>
<td>Member Experiences Prepping for PDPM Using the Core Competencies</td>
<td>Member Video</td>
<td>9:45-10:00 (.25 CE)</td>
</tr>
<tr>
<td>3</td>
<td>Question &amp; Answer on Core Competencies</td>
<td>Group Discussion</td>
<td>10:00-10:15 (.25 CE)</td>
</tr>
</tbody>
</table>

**Break: 10:15-10:30**

# Hand's-On Application of AHCA PDPM Core Competencies

<table>
<thead>
<tr>
<th>Item</th>
<th>Agenda Item</th>
<th>Materials</th>
<th>Time</th>
</tr>
</thead>
</table>
| 4    | Application of PDPM Core Competencies Toolkit to SNF Building – Table Top Group Exercise & Report Outs | • Core Competencies Toolkit  
• SNF Operations Case Studies & Action Step Questions Aligned with Core Competencies | 10:30-11:30 (1.00 CE) |
| 5    | Pre-Admission Process under PDPM – Table Top Group Discussion & Report Outs | • AHCA PDPM Hospital Discharge Summary Tool  
• “High Impact” Items Tool | 11:30-12:00 (.5 CE) |

**Lunch: 12:00-1:00**

<table>
<thead>
<tr>
<th>Item</th>
<th>Agenda Item</th>
<th>Materials</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Member PDPM Classification Insights</td>
<td>Member Video</td>
<td>1:00-1:15 (.25 CE)</td>
</tr>
</tbody>
</table>
| 7    | Classifying Residents Under PDPM – Table Top Group Exercise & Report Outs | • Resident Case Examples  
• PDPM Manual Resident Classification Worksheets  
• Step-by-Step Guide to PDPM Resident Classification | 1:15–3:15 (2.0 CE) |

**Break: 3:15 – 3:30**

<table>
<thead>
<tr>
<th>Item</th>
<th>Agenda Item</th>
<th>Materials</th>
<th>Time</th>
</tr>
</thead>
</table>
| 8    | Applying Market Intelligence & Building Stronger Relationships with Upstream & Downstream Providers in a PDPM Environment | • Member Video  
• Leveraging LTC Trend Tracker to Evaluate Market Position  
• AHCA Template Messaging Materials | 3:30-4:00 (.5 CE) |
| 9    | AHCA PDPM Academy Resources Rollout & Orientation to Monthly Webinars | • Tour of AHCA PDPM Academy Website  
• Overview of PDPM Academy Toolkit Resources, “How-To” Webinars, & Monthly PDPM Academy Q&A Webinar | 4:00-4:20 (.25 CE) |
| 10   | Wrap Up & Satisfaction Survey Reminder | • Closing Remarks/Questions  
• Electronic Survey Reminder | 4:20-4:30 (No CE) |

# Phase 3 – Monthly Webinars

Monthly webinars are 90 minutes in length and are built around the four core competencies. First hour will concentrate on focused PDPM topic areas not covered in Face-to-Face training or updated based on new information from CMS. Will include newly available AHCA tools. The remaining 30 minutes is for open member Q&A on any PDPM topic. FAQ sheets based on calls posted one week after webinars.
Registration
PDPM Academy and In-Person Training

Three Ways to Register!
• Email registration form to: donnas@nchcfa.org
• Fax the registration form to: (919) 787-8418, or
• Register Online at www.NCHCFA.org

For role, please list one of the following:
1) Administrator/ Corporate Office
2) Clinicians/MDS Coordinator
3) Billing/Coding Staff

Facility/ Organization Name: ____________________________

Name: ____________________________ ($350) Role: ________________ NAB Registry ID __________ Email: ________________
Name: ____________________________ ($250) Role: ________________ NAB Registry ID __________ Email: ________________
Name: ____________________________ ($250) Role: ________________ NAB Registry ID __________ Email: ________________
Name: ____________________________ ($250) Role: ________________ NAB Registry ID __________ Email: ________________
Name: ____________________________ ($250) Role: ________________ NAB Registry ID __________ Email: ________________
Name: ____________________________ ($200) Role: ________________ NAB Registry ID __________ Email: ________________

Address: ____________________________ City: ____________________________ State: ________ Zip: ________________

Phone: ____________________________ Email of main contact (if registering for a group): ____________________________

Payment Options
☐ Please Invoice Me ☐ Please charge my credit card (please send the credit card authorization form with your registration for processing; A receipt will be emailed;

Facilities and corporate offices MUST REGISTER separately and may not be combined for group discounted pricing.